

Truro & Area Small Business Awards

By Maurice Rees

The Truro & Colchester Chamber of Commerce is now accepting nominations for several Small Business Awards. Nominations will be accepted until Oct. 5/18. The award luncheon will be held at the Truro Holiday Inn on Oct. 18, beginning at noon.

Categories for awards include: New Small Business of the Year, sponsored by Community Credit Union; Small Business Achievement; Export Achievement Award sponsored by NSBI; Small Business Innovation, sponsored by RBC; Excellence in Community Development award sponsored by the Town of Truro; Agriculture/Agri Small Business Award, sponsored by MNP LLP; and Small Business Growth Award, sponsored by BDC.

Nomination forms are available from the chamber office at 605 Prince St. (Marigold Cultural Centre), Truro; online at www.truro-colchesterchamber.com and the Truro and Colchester Chamber of Commerce Facebook page. Completed nominations forms can also be E-mailed to: ed@tcchamber.ca or drop it off at the chamber office in a sealed envelope.

Note: Qualifying businesses must employ less than 100 people. Here's a description of the awards:

New Small Business of the Year, sponsored by Community Credit Union

Criteria: The New Small Business of the Year award recognizes a Truro or Colchester County business person whose dream of opening their own business has earned them the title of "Start-Up Entrepreneur" over the past year. Their business must have shown innovation and they must be offering a product or service that is unique to Truro and Colchester County.

Small Business Achievement

Criteria: The Small Business Achievement Award recognizes a local entrepreneur who has been in business more than 10 years and demonstrates new product or service achievements, business

growth and a commitment to their community.

Export Achievement, sponsored by Nova Scotia Business Inc.

Criteria: The Exporter of the year award will recognize a Truro or Colchester County business that has demonstrated excellence in exporting outside of Nova Scotia, has achieved noticeable growth as a result of entering the global marketplace, and has made a significant contribution to the growth to the local economy.

Small Business Innovation, sponsored by RBC

Criteria: The Small Business Innovation Award will recognize a Truro or Colchester County entrepreneur who has been in business for more than five years, who is continually modifying to demonstrate innovative leadership through the use of technology, development of new or value-added products and services and improved productivity. Those nominated for this innovation award portray community spirit and generosity towards clients, past, present and future by consistently supporting community causes and grow employment in the local area.

Excellence in Community Development award sponsored by the Town of Truro.

Criteria: The Excellence in Community Development award will recognize a business, community organization or social enterprise that has made significant and notable contributions to their community (cultural, social, environmental and/or economic) and that serves as a catalyst for positive action, exhibiting the highest standards of leadership.

Agriculture/Agri Small Business Award, sponsored by MNP LLP

Criteria: Recognizes an individual, group or organization or business where the principles of running a successful agricultural or related operation are applied and result in a thriving and environmentally friendly endeavor. The enterprise must derive more than 50 per cent of its annual revenue from agricultural related activities.

Small Business Growth Award, sponsored by BDC

Recognizes a business that has been in operation for more than two years demonstrating growth in a measurable way such as expansion, increased customers, new employees, new products, etc.

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Representation Referred to Nominating Committee

By Maurice Rees

Colchester's choices of who will represent the municipality on the Physician Recruitment and Rural Broadband Working Committees was referred to the nominating committee on the recommendation of Councillor Geoff Stewart at council's meeting on August 30th.

Speaking on the matter during discussion, Deputy Mayor Masters who originally brought the physician recruitment idea to council suggested that if Truro and Stewiacke were sending mayors, he felt Colchester should do the same. Councillor Stewart suggested the nominating committee would be best to make the choices, because others may have an interest in the subjects.

Council accepted a staff recommendation to award the purchase of a backhoe for Wastewater Collection operations to Toromont CAT in the amount of \$136,000 excluding HST, with source of funds being the Public Works Vehicle Reserve.

A total of three bids were received by 3:00 pm on the closing date of August 21, 2018. Bid results were as follows: ALPA (Truro) 2018 model \$125,308 and 2019 model \$128,902; Toromont CAT (HRM) \$136,000 2018 model and \$138,000, 2019 model and Brandt (HRM) \$140,300 for 2018 model and \$140,300 for 2019 model.

The tender as submitted

by ALPA was deemed incomplete as it did not meet the specifications for the vehicle, whereas the lowest tender was submitted by Toromont CAT and their tender was deemed to be complete.

Concerning the awarding of the upcoming tender for garbage, councils agenda requested approval for Council committee in September be given approval, but because it is the largest single tender expected to be awarded, and with changes in procedures, councillors asked to have plenty of time for review.

The new tender is to come into effect on November 1, 2018, but analysis of bids received and dates set for presentation meeting, council decided to delay approvals. Once bids are reviewed, a presentation will be made to council, and if required a special meeting of council will be scheduled earlier in September but prior to date of the normal monthly meeting.

Wayne Wamboldt, Director of Solid Waste, informed council analysis of tenders could not be completed prior to council's September presentation night, so other presentation and approval times would have to be arranged. Mayor Blair indicated, if needed, a Special meeting of council would be held.

Three quotations were received for replacement of the Balefill Office Roof. Currently the roof is steel and



problems have been evident due to the low slope. Two of the proponents proposed replacing the metal roofing with new metal roofing. A third proponent offered to install an EPDM membrane instead of the same metal.

Because of the incredibly low slope of the roof in

question, staff believes that the EPDM membrane will offer much better weather protection. There is a wide range of pricing with the EPDM membrane being the lowest.

The project had an approved budget of \$35,000. The quotes received were as follows: Flagship Construction, \$109,480; TML Construction, \$33,062. FOSCO roofing Ltd. Submitted lowest price of \$26,266 for EPDM Membrane. Council approved awarding the job to FOSCO roofing for \$26,266, including HST.



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