



## Small Business Awards

### Maritime Auto Recognized for Small Business Achievement



*This award is given to a local entrepreneur who has been in business for more than 10 years, who is continually modifying to adapt to changing technologies.*

Maritime Auto Parts is a full-service auto recycler - a supplier of new and used automotive parts processing more than 1,500 vehicles per year. Originally named, Maritime Auto Salvage Ltd., the business started in Truro in 1932, and moved to various locations, until the mid-1960s, when it was established in Glenholme.

The business was started by Ray Fillmore, then passed to his son Ronnie. It was sold to Basil MacKay in the mid 70's and then purchased by Ed and Lana MacDonald in 1988. The current owner, Andrew MacDonald, bought the business from his parents in 2012. In addition to the Glenholme based facility, he also opened a self-service facility in 2015 in the HRM called Maritime Pick-a-Part.

Auto Recycling is a unique business - integral to

Laura MacLaughlin of Grant Thornton, award sponsor, presented the 2022 Small Business Achievement Award to Andrew MacDonald, owner, Maritime Auto Parts. Additional coverage of the company's 90th anniversary is published elsewhere in this issue. (Chamber Photo)

ensuring that vehicles are disposed of safely while at the same time ensuring environmental stewardship.

In the 1990s under Ed and Lana's leadership, inventory was computerized. Since then, the business has obtained sophisticated buying, pricing and inventory software and sales systems. We also have state of the art de-pollution systems recycling up to 90 per cent of a vehicle. The recycled fuel is used in our delivery vehicles and the oil is used to heat our shop in the winter.

They have placed a focus on quality and customer service through nine-decades of operation with a strong continuous improvement mindset.

The business is currently in the process of expanding its warehousing, with two new 4,000 sq-ft buildings under construction. The team has grown to a compliment of 21 staff, including many long-term employees.

Maritime has a 90-year history of community involvement, whether through the Rotary Club of Truro, the Truro Chamber, Literacy NS and more. Two employees are members of Rotary and are actively involved in several different club projects - Andrew more specifically on the Portapique Community Build Up + project.

Please join the Chamber and Grant Thornton as we congratulate Andrew MacDonald, owner, Maritime Auto Parts for receiving the 2022 Small Business Achievement Award.

### ASE Sign and Print presented Small Business Innovation Award



Marc De Rome representing award sponsor, RBC, presented the Small Business Innovation Award to Ted Dykeman, owner of ASE Sign and Print, Pictou Road, Bible Hill. Recently, they expanded the building to create more space for growing the sign part of the business. (Chamber Photo)

the church envelop division was sold and ASE was then able to focus on the commercial print market.

Recently, they expanded the physical building to create even more space for growing the sign part of the business. A recent purchase of the latest, advanced equipment allows for faster production and they recently hired a dedicated sign technician.

The front office was also recently renovated with a more welcoming professional feel.

Despite ongoing complications from the pandemic, paper shortages and supply price increased the business has continued to find innovative ways to meet customer demands.

Even with the recent renovations, more plans are on the way to reconfigure and streamline the space to better serve customers.

Its employees are at the heart of this locally owned business which has been giving back to the community for years in a number of ways.

Please join the Chamber and RBC as we congratulate Ted Dykeman owner of ASE Sign and Print as the 2022 Small Business Innovation Award recipient.



### Sun Kissed Energy recognized for Environmental Stewardship Award



Mayor George Lloy, representing award sponsor, Town of Stewiacke, congratulates Mark Shelley, owner, Sun Kissed Energy upon receiving the Environmental Stewardship Award at ceremonies on October 21, 2022. (Chamber Photo)

Owner Mark Shelley comes from an insurance background but has always had a passion for electricity and renewables. In 2020, he decided it was the time to build the solar industry in Truro with a goal to help Nova Scotia homeowners and business owners make an educated decision to go solar with great financial returns and reducing their carbon footprint.

They have grown from one location in Truro, recently relocated from Lower Truro to a larger space on Robie Street, to soon to be three locations. One opened in New Glasgow in June, and another is currently being built in Elmsdale. To date, their customers have produced 845 Mega Watt Hours, reducing 532 tons of Co<sub>2</sub>.

They currently focus on residential and commercial solar installations but are aiming to grow in the off-grid market as well. They are continuously looking at new battery technology, EV charging, demand rates to find other ways to offset cost due to energy usage and storage.

They are committed to growing the business from within Nova Scotia to Atlantic Canada, with a goal to one day reach national and international markets.

Please join the Chamber and The Town of Stewiacke as we congratulate Mark Shelley representing Sun Kissed Energy Inc. for receiving the Small Business Environmental Stewardship Award.

The bank for Canadian entrepreneurs

La banque des entrepreneur.es canadien.nes

Truro Business Centre  
1-888-INFO-BDC



# We're in business for your business.

Supporting local means building local, so reach out to us today to learn more about our lending and other business banking services.



shop local, bank local

33 Prince Arthur Street  
Amherst

[www.communitycreditunion.ns.ca](http://www.communitycreditunion.ns.ca)

347 Willow Street  
Truro

1-866-893-7134

859 Prince Street  
Truro