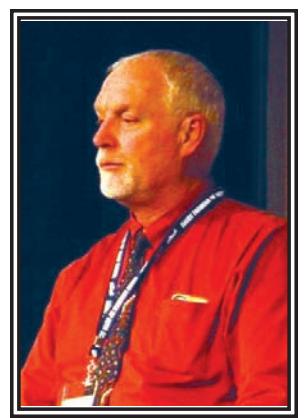


Dairy Farmers of Nova Scotia Annual Conference

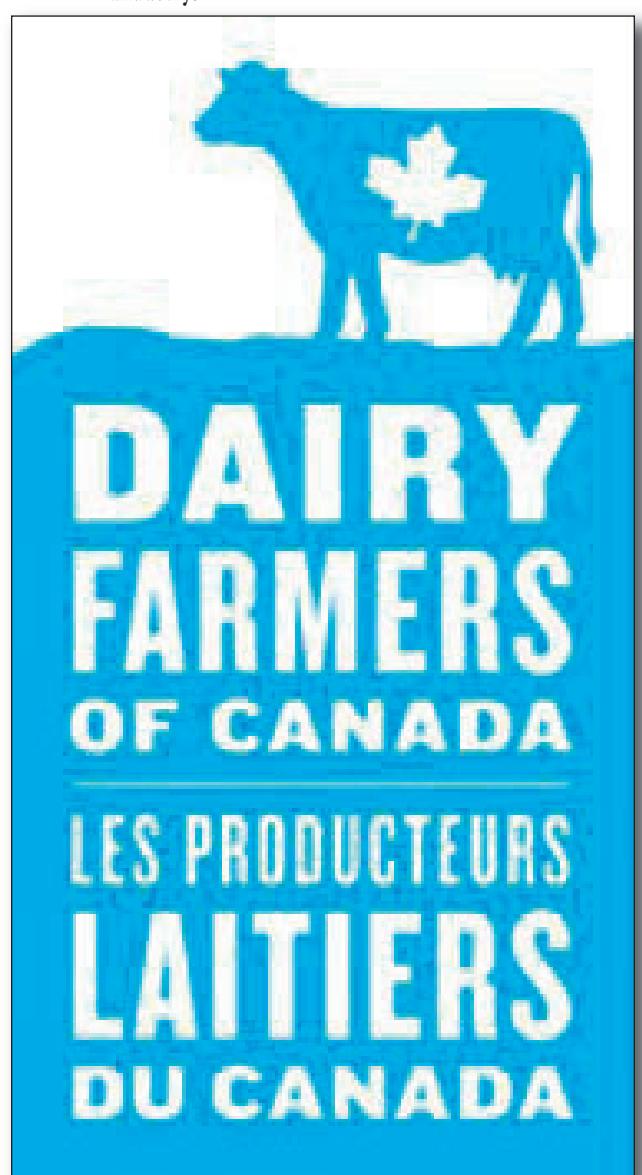
January 25-26, 2016



The 2017 DFNS Board of Directors. Front (left to right)-Byron Lamb, Gerrit Damsteegt, Derick Canning, Andrew McCurdy, Elizabeth Crouse; Back (left to right)- Greg Archibald, David Bekkers, John Vissers, Dustin Swinkels, Brian Cameron.



DFNS General Manager Brian Cameron finishes up a policy discussion with a call for questions. The new Dairy Farmers of Canada logo is shown below.



Milk Testing Changes Accomplished

By Linda Harrington

Andrew McCurdy, Chair of the DFNS Board of Directors welcomed everyone to the Dairy Farmers of Nova Scotia 16th Annual General Meeting. He encouraged those present to participate in discussions, to ask questions and to take time to catch up with industry friends.

In the Board of Director's report, it was noted that DFNS approved two Assisted New Entrants for 2017. It was stated that this, along with inter-generational turnover, bodes well for the sustainability of the dairy industry.

Several changes in milk testing were accomplished in the last 12 months. Bactosan and freezing point frequency has doubled to twice monthly results to help producers better monitor their milk quality and proactively correct any issues before they grow.

Jacques Laforge presented the Canadian Dairy Commission report. He

explained the changes in milk pricing over the last year as the new National Ingredient Strategy moves into operation. He is optimistic about moving ahead into a transition year where the CDC phases out buying surplus skim milk powder with the processors become responsible for their own protein.

Mr. Laforge discussed the Canada Europe Trade Agreement (CETA) signed by Canada and the European Union on Oct. 31st last year. It has yet to be ratified in the EU but the terms outlined permit the export of 17,700 tonnes of cheese to Canada over 5 years with 2-3000 tonnes per year imported.

Canadian dairy farmers cannot sell milk or dairy products to EU producers at a lower price than domestic price.

The 50th Anniversary of the Canadian Dairy Commission was celebrated on Oct. 31st, 2016.

Wally Smith, President of

the Dairy Farmers of Canada discussed the new logo and new branding conviction celebrating the hard work of dairy farmers. Agropur will use the new logo on all qualifying products across the country.

The Canadian Dairy Industry provides 220,000 jobs, this is up 3% since 2009 and overall milk production is up 6.71%.

Mr. Smith expressed the concerns of the DFC over the \$250 million "transition package" announced by the Federal Minister of Agriculture in November 2016 to replace the compensation package originally anticipated with the CETA negotiations.

The "Get Enough" nutritional campaign has been a success with the app downloaded over 240,000 times resulting in over \$400,000 dollars donated to the Get Enough partners.

A new program targets

education for physicians. 5300 family physicians will be contacted to provide the latest scientific research information which has shown dairy fat content has no effect on cardiac health.

The National Dairy Research Strategy can be found at www.dairyresearch.ca. Research results originate from more than 20 years of research funded by Canadian dairy producers in partnership with: Agriculture and Agri-Food Canada, the Natural Sciences and Engineering Research Council, the Canadian Dairy Network and the Canadian Dairy Commission.

Lise LeBlanc of LP Consulting has worked with Divert NS to implement a very successful Recycled Bedding Program which has garnered world-wide attention. Over 90,000 tonnes of wallboard and stud lumber has been kept out of the landfill and is utilized as bedding by dairy farmers. This is equiv-

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Catch of the Bay Fresh Fish Market in Masstown Lighthouse



From fish cakes, seafood pies and chowder mix to live lobsters and fresh fish fillets, Catch of the Bay has it all! Enjoy the interpretive panels, panoramic view and photo booth on the upper floors. Open 9AM- 9PM.