

RECC to get \$689,920 Improvement

By Maurice Rees

Matt Moore, general manager, RECC has been slowing gathering in the money; getting detailed cost estimates and finalizing plans for a \$689,920 project which will see several new corporate boxes and a multi-purpose room built high up above the regular seating, and he anticipates the business case will provide new additional annual revenues of \$117,000 giving a return on investment within 3-5 years.

He made the presentation to council committee on Tuesday, May 7th. With membership hovering around 3,400, Moore said they are running out of space. His original concept was to have 10 corporate boxes, but it has been reduced to six, plus the multi-purpose room, which will have a maximum capacity of 75 people.

He outlined six areas for sources of funding. Confirmed funding includes: \$205,480 from the current RECC capital surplus balance, which currently sits at \$490,922 as of March 31, 2019. \$40,000 has been confirmed from Province of Nova Scotia. Private donation is listed at \$50,000, which is inclusive of naming rights to one suite for



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a 5 year term (conditional). Moore is counting on \$50,000 from each of Town of Truro and County of Colchester.

A contribution of \$294,440 from ACOA apparently has been confirmed, but awaiting formal confirmation of local funding sources. An onsite interview has been conducted with the contractors and a \$50,000 contingency fund has been established with the \$689,400 price. RECC management have engaged Catalyst Engineering for detailed estimates, who suggested the project should cost \$673,920, but now has been upgraded to \$689,920.

In the future growth category, Moore indicates they need more space for: multi-purpose programming, membership servicing and future event hosting. When an analysis of the numbers is done, the RECC has been very successful with these results: 55% membership growth since 2015; 88 major event days this fiscal; 13,267 social media subscribers; 3 major sporting events hosted in one calendar year; 300+ volunteer roster; 855 operational cost recovery rate; 3 years of consecutive annual surpluses, with \$150,000 projected for 2019-2020 and \$490,000+ projected capital reserve by March 31, 2019.

Fundy Discovery 2019 Budget Request \$387,000

By Maurice Rees

In an effort to assist Council as it begins to consider its capital budget priorities for the 2019 - 2020 fiscal year Paul Smith appear before council committee on May 16th to explain and update Phase 1B for the Fundy Discovery, which was approved in principle by Council through an Action Item presented in June of 2017.

Components and anticipated costs for the 2019 - 2020 fiscal year include: Natural Playground, completion, \$220,000. Funding sources are: \$50,000, province; \$13,000, accessibility; further \$10,000, accessibility to be confirmed, with \$147,000 to be invested by Colchester.

The Amphitheatre is schedule to cost \$160,000 with \$15,000 confirmed by the province leaving \$145,000 to be provided by Colchester. Site Security & Safety costs of \$25,000 will be provided by Colchester.

Landscaping & Amenities costs of \$50,000 will be reduced by \$17,000 from TCTF and \$33,000 from the municipality. The Cobiquid Trail Connector cost of \$70,000 will be funded from parks and trails reserve. Entrance signage will cost \$12,000 and will come from municipal funds. Phase 1B has a total budget of \$537,000. External sources are providing \$175,000 with Colchester funding \$362,000.

Smith also explained future phases of the Fundy Discovery Site will require a significant amount of planning and design work. Another important consideration is that much of the pre-planning and design work of major infrastructure components will provide time for the Municipality to explore external funding programs for these significant and capital intensive project components.

Smith was suggesting 2019 capital budget commitment of \$387,000 which is summarized as follows:

Phase 1B Construction, \$537,000 with

\$175,000 sourced elsewhere leaving Colchester's portion at \$362,000. Future Capital Planning costs of \$185,000 with \$60,000 from other sources and \$125,000 from Colchester. Because Colchester and Truro undertook some work in Phase 1B, there was a saving of \$100,000, which would be deducted from the total cost of \$722,000. It is expected \$235,000 will come from other sources, leaving Colchester with a net 2019 Commitment of \$387,000.



Next Phases Very Capital Intensive

By Maurice Rees

Preparations for the pedestrian bridge, landscape / site design and an interpretive / architectural design / business plan are among the most significant and capital intensive project components of the Fundy Discovery site. This caution was given to council at the May 16th committee meeting by Paul Smith.

He outlined these components will guide site development and help establish cost estimates for remaining phases of the project. He requested council's approval so at the earliest stage possible, it is important to understand how the site will evolve in the future to ensure current projects are implemented in context with overall objectives.

For example, the pedestrian bridge will potentially be a \$4 to \$6 million investment that will not only enhance site amenities and expand municipal trail networks but will also be a key linkage to the NS Blue Route and Trans-Canada Trail sys-

tem. Knowing the estimated costs well in advance of construction will allow time for the Municipality to identify stakeholders, prepare funding applications and be in the best position to demonstrate commitment and preparedness to potential partners.

Estimated costs associated with capital project planning and design include: Bridge & Geotechnical cost of \$100,000 with \$75,000 from the municipality after \$25,000 is confirmed by Department of Transportation and Infrastructure Renewal (DTIR). Interpretive & Business Plan will cost \$70,000, but \$35,000 will be handled in the current planning budget, leaving \$35,000 for the County. The county will be responsible for \$15,000 for Site & Landscape costs as no other source of funding has been identified.

Of the total \$185,000 budget, \$60,000 will be obtained from other sources, leaving the county to include \$125,000 in the 2019/2020 capital budget.

**The Shoreline
Journal**

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Vanilla Ice - House Party at the RECC

Atlantic Canadians can expect to kick off summer with the hugely-successful 90's HOUSE PARTY continuing its reign in 2019 with its only stop in Truro at the Rath Eastlink Community Centre on Saturday June 1st. The tour has become one of the most sought-after live events, selling out arenas worldwide with its rotating lineup of the 90's most iconic acts. Joining Vanilla Ice in Truro include Rob Base, All 4 One, Halifax's up and comer Quake Matthews and Maestro Fresh Wes. Each performing hits defining pre-millennial rap, hip hop and R&B such as "Ice Ice Baby", "Play that Funky Music", "Let Your Backbone Slide", "I Swear", "It Takes Two" and many many more.

"We wanted to offer something fun and different to cre-

ate a night of nostalgia that will take people back to a time in their lives that they really enjoyed. The 90's were an incredible era for music and I have no doubt that the fashions, performers and audience alike are going to be fresh!" says Matt Moore, Rath Eastlink Community Centre General Manager.

Vanilla Ice burst onto the scene in the '80s with his debut album To the Extreme, which included multi-platinum singles Ice, Ice Baby and Play that Funky Music. The album went to No. 1 in Canada and sold millions of copies worldwide. The Truro show will be Vanilla Ice's only tour appearance in Atlantic Canada.

TICKETS to this ages 19+ "90's House Party" start at \$59.75 plus taxes/fees. They go on sale Saturday March



23rd at 10am and will be able to be purchased online at TICKETPRO.CA or by calling 1.888.311.9090. They can also be purchased in-person at either the RECC Welcome Desk Box Office or at any TicketPro outlet.

Auto Sales Continue 13 Month Decline

By Maurice Rees

Automotive experts are wringing their hands wondering when sales will stop their downward spiral. Light vehicle sales in Canada continued a downward trajectory in March, falling 2.5 per cent compared to a year earlier, according to various media reports.

In Canada light vehicle sales totalled 181,800 units in March, down from 186,447 in the same month last year. The dip in March marked the 13th month in a row of monthly sales declines when compared to the previous year.

The consumer shift away from passenger cars towards various SUVs and pickup truck options continued in March, with car sales down 10 per cent for the month while light truck sales climbed by a slight 0.6 per cent.

Automotive reports agencies say Ford was the top seller for March at 27,915 after a 7.2 per cent year-over-year gain, while General Motors lost its top spot after sales fell 18.4 per cent from last year to 24,610. Mazda Canada Inc. reported March sales of 6,250 vehicles, representing a decrease of 11.3 percent versus March 2018. Year-

to-date sales are 13,819, which is a decrease of 14.0 percent compared to the first quarter of 2018.

Many economists have been concerned about the upward trend of automotive financing from the traditional 60 months, a few years ago, to 84 months, in order to bring the monthly payment in line with what people can afford.

Other financial experts have expressed concern many automotive purchasers focus on "the shiniest and biggest" rather than purchasing a more affordable vehicle which is in line with their needs. Economists who focus on "debt ratios" recognize the automotive sector is important to the economy, but excessive "over purchasing" could in the long term could cause problems in the Canadian economy.

While they are concerned with housing prices and the amount of debt people are carrying, unless there is a major housing downturn, which may happen every 15 - 20 years, housing normally does not suffer from immediate massive depreciation.

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